

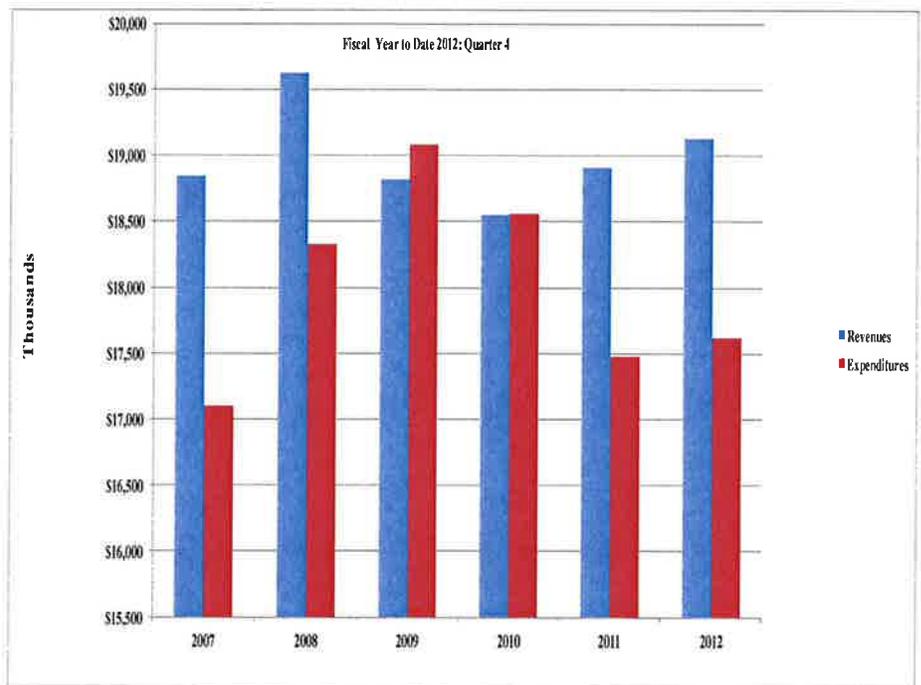
Fiscal Year 2011/12

Preliminary Fourth Quarter Budget Report

This is the final report for the fiscal year May 1, 2011 to April 30, 2012. The report highlights the excellent financial position of the Village of Woodridge at year end with a focus on actual revenues and expenditures compared to our fiscal year 2011/12 approved budget as well as actual revenues and expenditures compared to our previous fiscal year. These are preliminary and unofficial financial results and may change slightly after the year-end audit process.

General Fund

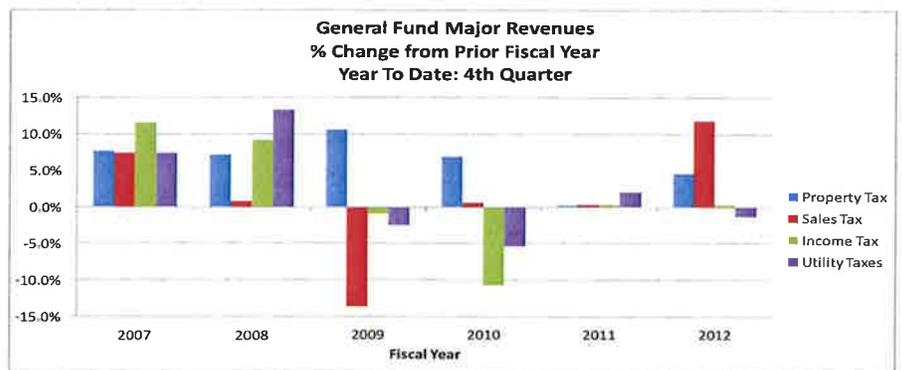
The Village concluded the fiscal year 2011/12 with the General Fund revenues in excess of expenditures by \$1.5 million. This is an increase of \$455,000 from the FY 12 third quarter year-to-date surplus of \$1.1 million. The surplus is also \$74,000 higher than last fiscal year's surplus of \$1.4 million. Revenues increased by \$220,000 but were offset by increased expenditures of \$146,000 over the prior year. The budget-to-actual comparison reflects a surplus of \$1.5 million which is \$3.6 million better than budget. The detailed revenue comparisons (found on page 7), reflect actual



revenues higher than budget by \$1.5 million. The recap of expenditures (page 3) reflects actual expenditures are \$2.1 million lower than budget. An explanation as to why the differences occurred is found on the detail pages.

General Fund Revenues

General Fund revenues for the year are up by \$220,000 or 1.2% compared to the last fiscal year. The increase is due to improvement in property taxes, sales tax, real estate transfer tax, business licenses and permit fees. These gains are offset by the decline in utility taxes, intergovernmental revenues and a decrease in transfers.



State sales tax, the General Fund's single largest revenue source, is up \$463,000 or 11.7% over last fiscal year. The sales tax from the big box retailers' (Kohl's, Home Depot, Sam's Club for example) has remained strong and a few industrial entities that have sales tax generation have contributed more than in the past. Both last fiscal year and this fiscal year receipts have been adjusted for the amounts received from a taxpayer distribution error. The Village set the amount aside in a liability account last year. The amount is being repaid to Illinois Department of Revenue over six months.

Home Rule sales tax is up \$50,400 or 6.6% for the year. (Not all goods and services are taxed similarly which accounts for the difference between the State sales tax increase and the Home Rule sales tax increase).

Utility taxes are lower than last year by \$47,600 or 1.4%. The majority of the decline results from Electric and Telephone utility taxes which are down by \$54,000 and \$61,000, respectively. Natural Gas and Water utility taxes are up \$37,000 and \$31,000, respectively. The increase in Natural Gas is a result of the implementation of a new Gas Use Tax (GUT) which took place in February 2012. This new tax applied to only those customers who were not previously taxed under the municipal tax. The increase from GUT is \$103,000 and offsets what would have been a deficit resulting from poorer receipts due to the mild winter.

Real estate transfer tax at \$337,000 is up \$63,350 over last fiscal year. Seven unexpected large sales occurred totaling \$180,000 in transfer tax. Last year during the same period, there were six large sales totaling \$114,000. In an effort to gauge the housing market, if both years are adjusted for these amounts, it results in this year being lower by \$2,500. Although the number of transactions continues to be higher than last year, the average value per transaction has been reduced reflecting decreased housing values. Adjusting both years again for the above mentioned large sales, FY12 has 275 transactions averaging \$553 while FY11 had 228 transactions averaging \$638 reflecting a decrease in average home values of \$34,000 for the fiscal year. On the good news side, this decrease is less than reported in the prior year to date comparison. The fourth quarter in 2011 reflected a 10% decline in home values over 2011 third quarter's year-to-date average. It appears that the home value trend is stabilizing.

Intergovernmental revenue is down \$113,800, or 3.3% compared to last year. Compared to budget, intergovernmental revenue is up \$552,000 or 20.0% better. This revenue source is based on the Village's population or is paid per capita. Despite a reduction in our census population in 2010, State Income Tax proceeds were essentially equal to actual collections last year because the per capita allocation actually increased 4.5%. Income Tax accounts for \$456,000 of the favorable budget variance. A conservative budget projection was used to cushion us from any State of Illinois mandated reductions to this primary revenue stream. Thankfully, the State did not reduce this source of revenue. State Use Tax, also based on population, was down \$32,800 compared to last fiscal year or 6%. In FY 2011, we received a one-time CDBG grant of \$186,700. Offsetting last year's grant is a one-time FEMA Grant of \$34,600. We also were fortunate to receive from IRMA (our liability insurance program) subrogation reimbursements of \$86,000. The subrogation reimbursements are no longer netted in the expense account.

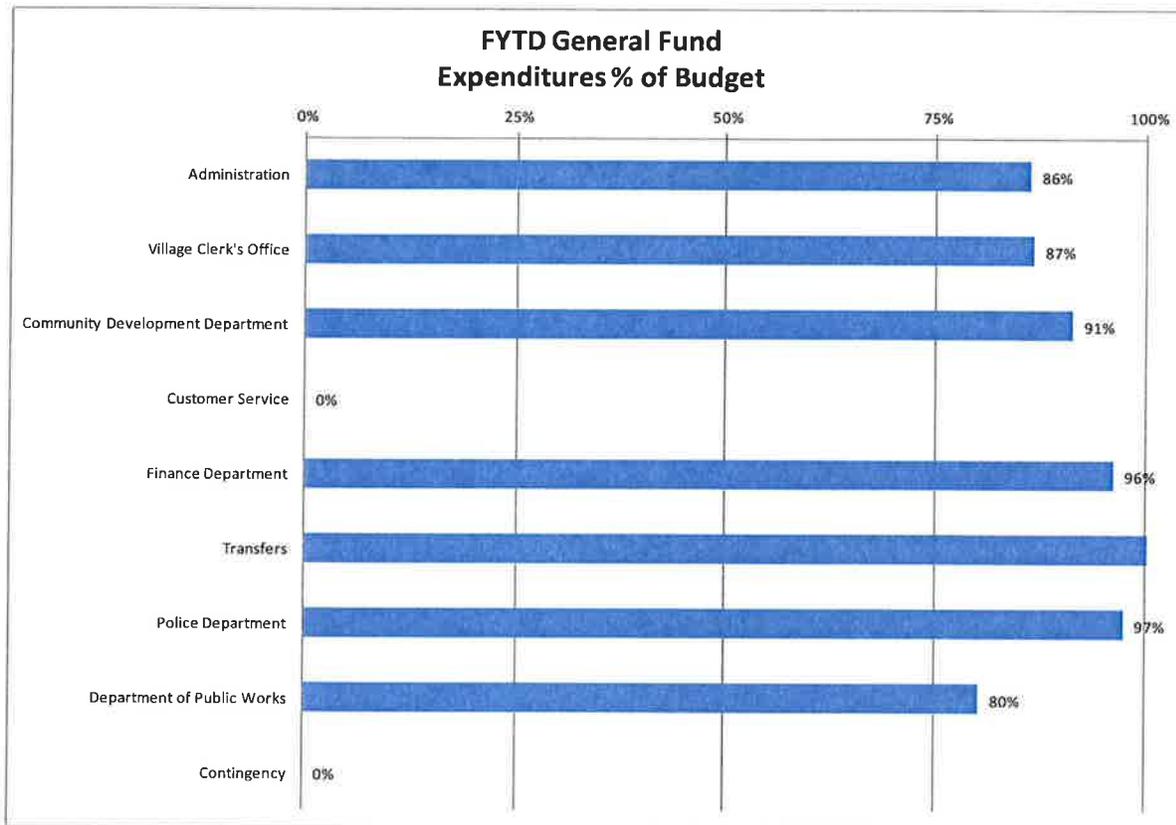
Business license & permit revenue is up by \$48,600, or 10.5% over last fiscal year. Business License fees fluctuate based upon which fiscal year they are paid. More businesses paid their licenses a month late this fiscal year. Revenues are \$168,000 and reflect an increase over fiscal year 2011 by \$58,000. Building Permit revenue of \$321,000 is down \$25,000 from last year. Overweight Vehicle Permits are higher than last year by \$16,000 due to a major construction project on Woodward Avenue. Building

Permit revenue was higher last fiscal year due to large projects including Navistar, Goodwill, Jewel, Shoe Carnival, Baker's Square, Pine Ridge and two new single family homes.

Interest earned on investments continues to lag with only \$57,600 earned which is down from last year by \$15,400. This year's IRMA insurance dividend, received last quarter for \$125,850, is \$1,000 less than the dividend received last fiscal year in the fourth quarter.

General Fund Expenditures

Total General Fund expenditures are budgeted at \$19,772,800 for the entire fiscal year. The year-to-date total expenditures are \$17,621,305. This is \$2,151,536 or 10.9% lower than budget. Compared to last fiscal year expenditures of \$17,475,158, this year's total is almost the same or just less than 1% higher than last year.



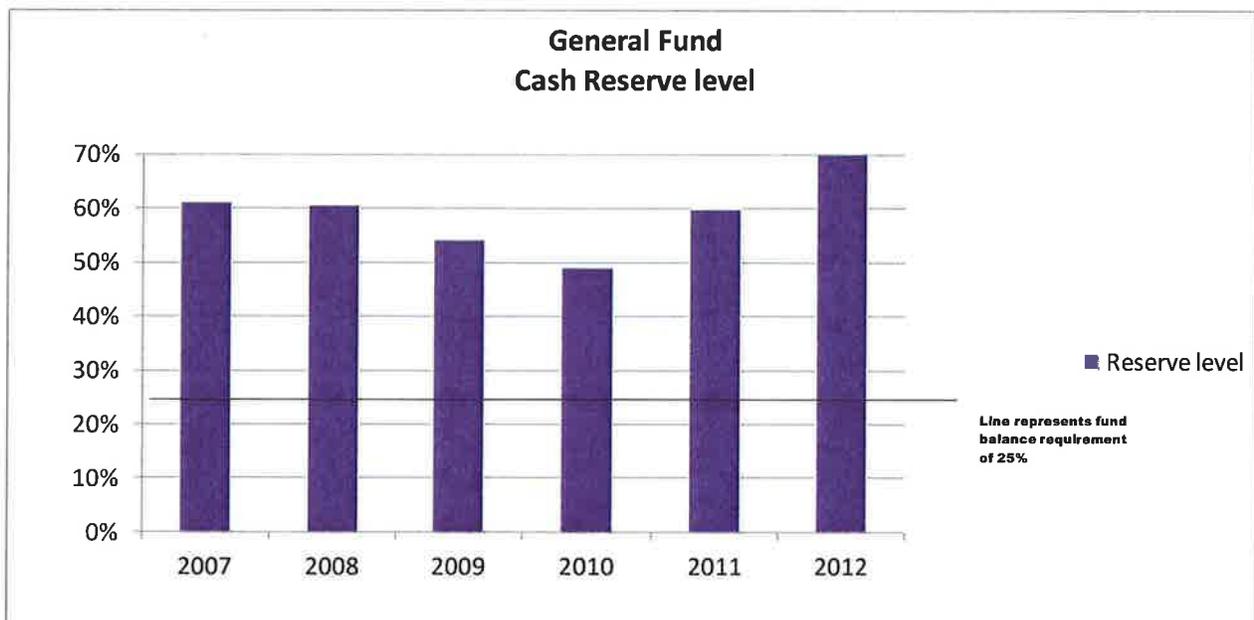
Actual personnel expenses are trending less than budget due to savings in benefit expense and not filling several vacant positions. Comparing fiscal year 2012 to fiscal year 2011, FY 2012 is slightly higher due to salary increases, including sick and vacation payouts for employees who left during the year, as well as a \$60,000 one-time IMRF prior years' adjustment (net pension obligation payment), and higher health insurance costs. The total expenses would be larger but is offset by savings in the Police Communications department of \$394,000. Services and Charges compared to last year are higher partially due to the DuComm charges of \$405,000 (DuComm is the joint dispatching agency).

EXPENDITURE DETAIL BY ELEMENT

ACCOUNT DESCRIPTION	4th Qtr YTD	Y-T-D	LY	Diff 4th Qtr	DIFF 4th Qtr
	Budget	ACTUAL	ACTUAL	Budget & Actual	ACTUALS
					FY 2012 & 2011
PERSONNEL SERVICES	11,069,419	10,753,827	10,726,456	(315,592)	27,371
COMMODITIES	418,673	346,408	395,344	(72,265)	(48,936)
SERVICES & CHARGES	3,513,664	3,078,907	2,871,177	(434,757)	207,730
CAPITAL OUTLAY	858,896	320,256	397,522	(538,640)	(77,266)
NON-OPERATING TRANSFER	3,122,190	3,121,908	3,084,659	(282)	37,249
CONTINGENCY	790,000	-	-	(790,000)	-
	19,772,842	17,621,306	17,475,158	(2,151,536)	146,148

Cash Reserve

As of April 30, 2012, our General Fund cash reserves of \$13.6 million are equivalent to 71% of current annual budgeted operating expenses of \$19.8 million.



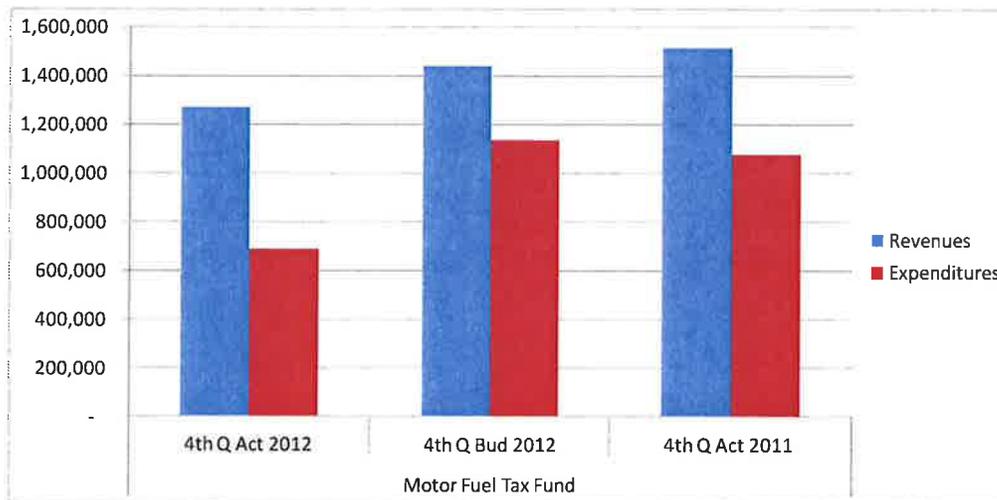
CAPITAL PROJECTS FUND

Capital Projects Fund Revenue is budgeted at \$1.8 million for the whole fiscal year. The actual revenues for the fiscal year are on target at \$1.9 million with the income tax allocation \$51,000 higher than budget and the Home Rule Sales Tax \$75,000 higher than budget. Last year's revenues of \$7.3 million included bond proceeds in the amount of \$5.5 million for Pine Ridge. Without the bond proceeds this fiscal year is \$98,000 more than last year. The portion of Home Rule Sales Tax (.25%) that goes into the Capital Projects Fund for reinvestment projects is up \$50,000 or 6.6% for the fiscal year. The payment from the Park District for their share of the Open Space Debt Service is \$50,000 more than last year. The income tax allocation is almost even with last year with just \$1,000 more and interest income for the year is down \$12,000.

The Capital Projects Fund expenditures are budgeted for the year at \$2.5 million. For the fiscal year expenditures are \$2.0 million or \$500,000 less than budget. The payments for the Pine Ridge demolition and developer agreement are under budget for the year by \$95,000. Various bikeway projects are under budget by \$114,000 and the \$250,000 contingency budget was not used.

MOTOR FUEL TAX FUND

The Motor Fuel Tax (MFT) total revenues of \$1.3 million for the fiscal year compared to last year are \$246,000 lower. Along with the reduction in census population in 2010, the per capita amount of the Motor Fuel Tax Allotment went down 2.4%. Collections totaled \$844,000 which is down \$93,000 from last year's allotment, or 10%. We received a reimbursement from the Park District of \$44,000 for crack filling, seal coating and pavement marking which helped offset the lower MFT receipts and reflected the cost of their portion of the contracted work. Additionally, the Local Gas Tax Revenue of one cent that is transferred in from the General Fund totaling \$216,000 is \$2,500 higher than the previous year and residential reimbursements are up over last year by \$2,200. Last year, we received a one-time grant of \$200,000 which is the main reason the receipts are lower this year compared to 2011.



The total Motor Fuel Tax Fund expenditures budget is \$1.1 million. The actual expenditures for the fiscal year are \$689,000. Last fiscal year expenditures were \$1.1 million or \$396,000 higher than this year. The majority of this variance is due to the completion of three bigger road projects last fiscal year with expenditures for the year of \$316,000 for 71st Street construction, \$56,000 for Woodridge Drive construction and \$81,000 for Janes Ave. construction. Two large projects scheduled for this fiscal year were re-budgeted to 2013. The Woodridge Drive project was completed with State and Federal grants; the Village owes the State \$112,000. Other projects were moved from this fiscal year to FY 2013, along with their matching CDBG grant revenue netting to the amount of \$66,000.

WATER AND SEWER FUND

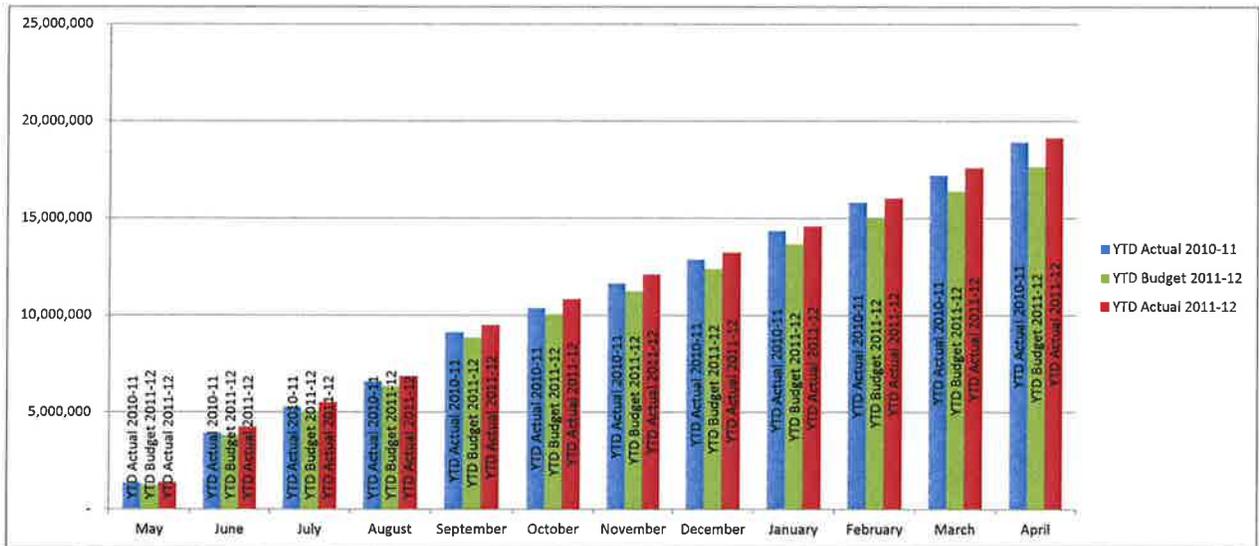
The Water and Sewer Fund revenues are budgeted for the year at \$6.1 million. Year-to-date revenues through the fourth quarter are \$6.4 million for this fiscal year, which is \$794,000 over last year or a 14% increase. This year's increase includes grant revenue of \$353,000 from CDBG for the sanitary sewer lining, \$240,000 in increased customer service revenue, \$46,000 in sewer fees and \$557,000 in increased water sales. These increases are offset by decreases in connection fees of \$150,000 and last fiscal year's fourth quarter one-time transfer from the Vehicle Equipment Replacement Fund of \$248,000. This fiscal year the Village had two water rate increases; in May the water rate was increased \$0.46 per 1,000 gallons which became effective with the billings sent in September and October; in January another increase of \$1.20 per 1,000 gallons was implemented, effective with the April and May billings. These increases are mainly a result of the City of Chicago increasing their wholesale water rates to the DuPage Water Commission (DWC) who in turn passed them on to their municipal customers. Additionally, the Village's Customer Service rate was increased 35% effective with the fall billings as well as a \$0.10 per 1,000 gallons increase in the Sewer Maintenance rate. These rate increases were needed to start building reserves in the water and sewer fund for capital improvement projects and to offset operational increases.

The expenditures for the fund are budgeted at \$8.1 million for the year which is an increase over last year's budget by \$1.2. The increase is a result of capital expenditures of \$1.6 million. This fiscal year's actual results came in at \$7.5 million which is \$600,000 better than budget and \$1.9 million higher than last fiscal year. Of the increase over last fiscal year, \$1.4 million is in capital expenditures which includes \$549,000 related to the capital costs of the Mitchell Drive Water Main project, \$457,000 in expenditures for the NSA Sanitary Sewer Lining and \$263,000 in equipment replacement. The cost to purchase water from the DuPage Water Commission, a primary expense for the water fund, is \$416,500 over last year's costs.

PENSION FUND

As of April 30, 2012, the Police Pension Fund cash and investment balances are \$26.1 million, up \$623,000 from April 30, 2011.

**GENERAL FUND
Cumulative Revenues
April 2012
Unaudited Figures**

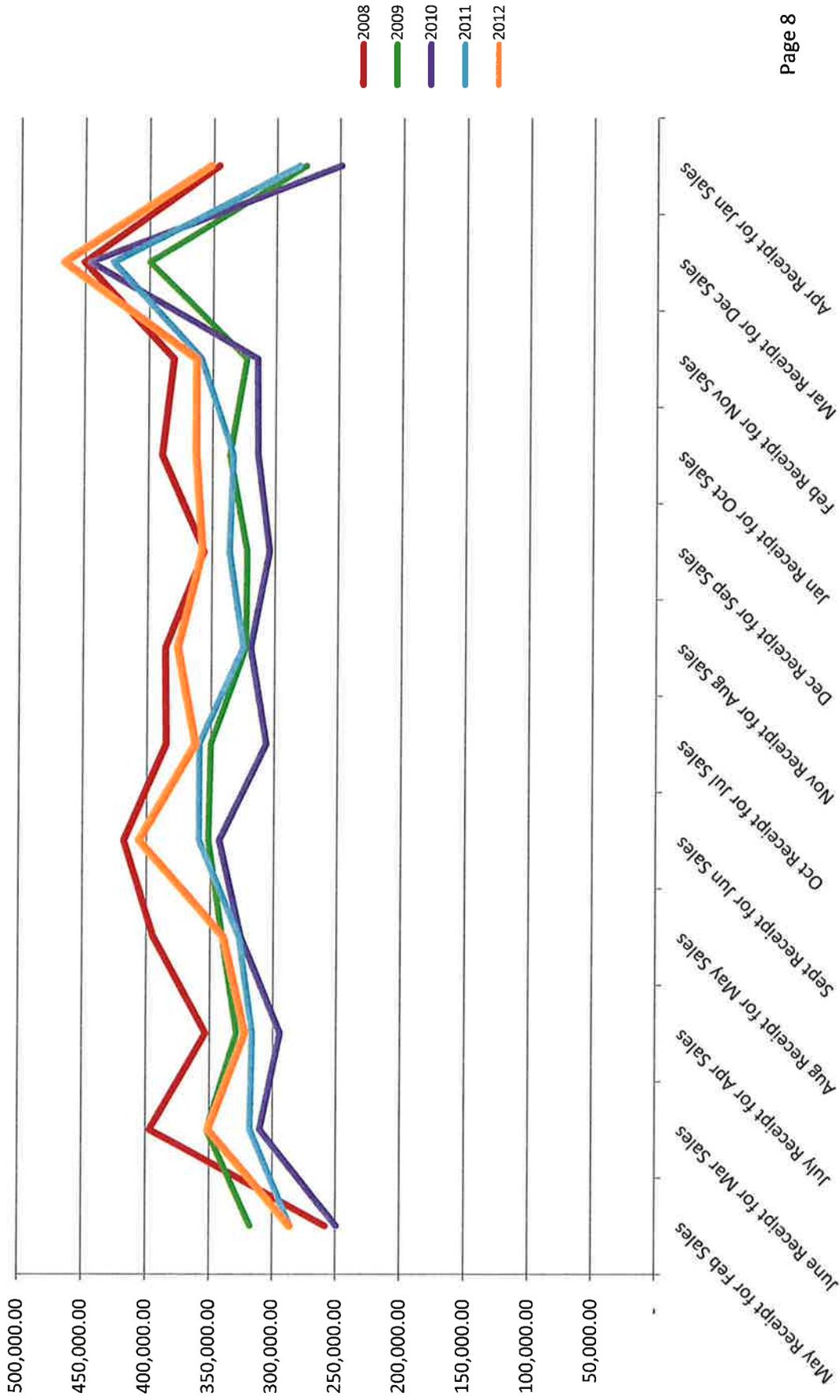


NOTE
FY 12 actual revenues have increased \$220,428 or 1.2% compared to FY 11 actual revenues.

Revenue Source	FY 2012 Budget	FY 2012 Actual	FY 2011 Actual	Change FY 2011 to FY 2012	% Change	Difference FY 2012 Actual & Budget	% Change
1 Property Taxes	\$ 3,135,077	\$ 3,164,832	\$ 3,027,352	\$ 137,480	4.5%	\$ 29,755	0.9%
2 General Sales Tax	3,960,218	4,414,611	3,951,295	463,316	11.7%	454,393	11.5%
Home Rule Sales Tax	736,891	811,560	761,188	50,372	6.6%	74,669	10.1%
Gasoline Tax	502,530	538,076	531,240	6,836	1.3%	35,546	7.1%
Electric Utility Tax	1,267,260	1,265,347	1,319,513	(54,166)	-4.1%	(1,913)	-0.2%
3 Telephone Utility Tax	1,506,686	1,390,190	1,451,673	(61,483)	-4.2%	(116,496)	-7.7%
Natural Gas Utility	512,330	496,381	459,215	37,166	8.1%	(15,949)	-3.1%
Water Utility Tax	280,732	303,764	272,845	30,919	11.3%	23,032	8.2%
4 Real Estate Transfer Tax	230,000	336,946	273,600	63,346	23.2%	106,946	46.5%
5 Business Licenses & Permits	532,916	509,034	460,462	48,572	10.5%	(23,882)	-4.5%
6 Intergovernmental	2,758,669	3,310,605	3,424,447	(113,842)	-3.3%	551,936	20.0%
Fees, Charges, & Fines	1,429,152	1,710,916	1,723,949	(13,033)	-0.8%	281,764	19.7%
Interest Income	108,117	183,451	197,907	(14,456)	-7.3%	75,334	69.7%
Other	71,184	80,149	95,561	(15,412)	-16.1%	8,965	12.6%
7 Transfers	637,900	611,612	956,799	(345,187)	-36.1%	(26,288)	-4.1%
Proceeds from Debt	-	-	-	-	0.0%	-	0.0%
Total Revenue	\$ 17,669,662	\$ 19,127,474	\$ 18,907,046	\$ 220,428	1.2%	\$ 1,457,812	8.3%

- Property Taxes for FY 12, are up \$137,500, or 4.5% compared to FY 11.
- Sales Tax and Home Rule Sales Tax, in total, are up at the end of FY 12 by \$513,700, or 10.6% for the year (\$463,300 in Sales Tax, \$50,400 in Home Rule Sales Tax). These totals reflect year end accruals and reversals. The fourth quarter, for Sales Tax alone, is up \$135,800, or 14.8% (cash basis).
- Total Utility Taxes for FY 12 are down by \$47,600 when compared to FY 11. Electric Utility Tax is down 54,200 and Telephone Utility Tax is down \$61,500, offset by increases in Natural Gas of \$37,200 and \$30,900 in Water Utility Tax. The Natural Gas Utility Tax is up due to the implementation of a Gas Use Tax (GUT) implemented in February for those customers not falling under the Utility Tax. The increase from GUT is \$103,000 which offset what would have been a deficit due to the mild winter.
- Real Estate Transfer Tax FY 12 actual revenues are up \$63,350 or 23.2% compared to FY 11. Real Estate Transfer Tax Revenues for FY 12 are budgeted at \$230,000 for the year. Seven large sales during the year totaled \$180,000. Last year had six large sales totaling \$114,000. Adjusting both years for these amounts results in this year being down by \$2,500. Prior years actual receipts were as follows: FY 11 \$273,600, FY 10 \$243,273, FY 09 \$240,895, and FY 08 \$777,268.
- Business Licenses & Permits are up 48,600 or 10.5% over last fiscal year. This is a combination of Business Licenses being up \$58,000, Building Permits are down \$25,000 and Overweight Vehicle Permits are up \$16,000.
- Intergovernmental FY 12 actual revenues are down \$113,842 from last year or -3.3% compared to FY 11. Part of the negative variance is due to last year's receipt of a CDBG grant in the amount of \$186,700 for storm sewer lining in January 2011. When comparing actual to budget, Intergovernmental revenues are \$551,936 or 20.0% over budget, due to conservative budgeting and lowering the estimates from IML for state income tax.
- Transfers are down \$345,000 due to last year's transfer total including \$340,850 from the Vehicle Equipment Replacement Fund.

SALES TAX - HISTORICAL FOR 4th QTR FY 2008 - FY 2012



HOME RULE SALES TAX-HISTORICAL FOR 4th QTR FY 2008 - FY 2012

